



OCCUPATIONAL DEMAND WORKSHEET

Please complete the fields below. Only complete the sections that apply to your company's operations. All information will be kept confidential. Results will only be used in aggregate to better understand the collective needs and economic impact of our partnership's member companies.

| | | | | | | | | |
|---------------|--|--|---------------|-----------------------|--|-----------------------|--|--|
| COMPANY NAME: | | | CONTACT NAME: | | | PHONE: | | |
| EMAIL: | | | | TOTAL # OF EMPLOYEES: | | TOTAL ANNUAL PAYROLL: | | |

| OCCUPATION | TOTAL # CURRENTLY EMPLOYED | PROJECTED EMPLOYMENT IN 2-3 YEARS | # OF CURRENT JOB OPENINGS | # OF EMPLOYEES EXPECTED TO RETIRE IN THE NEXT 5 YEARS | # OF EMPLOYEES EXPECTED TO RETIRE IN THE NEXT 6-10 YEARS | STARTING WAGES | MEDIAN WAGES | HIGH WAGES |
|---|----------------------------|-----------------------------------|---------------------------|---|--|----------------|--------------|------------|
| MACHINING – Setup, operate, and monitor machines, including computer-controlled machines or robots, to work on metal or plastic work pieces. | | | | | | | | |
| PRODUCTION & ASSEMBLY – Fabricate parts and join them together to construct products like electronics, aircraft, automobiles, and household appliances. | | | | | | | | |
| MAINTENANCE, REPAIR & INSTALLATION – Install machines and equipment and routinely inspect and maintain equipment, ensuring machines in the facility run smoothly. | | | | | | | | |
| ENGINEERING – Research, develop and create parts or products; analyze manufacturing processes to discover and test where and how production can be made more efficient and reliable. | | | | | | | | |

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|--|----------------------------|-----------------------------------|---------------------------|---|--|----------------|--------------|------------|
| <p>LOGISTICS & PLANNING – Manage the distribution processes within a single company or manage a supply chain, which encompasses all the companies manufacturing parts for the product, assembling it, delivering it, and/or selling it. Interact with other departments, including finance, sales and marketing, operations management, and with suppliers and customers.</p> | | | | | | | | |
| <p>QUALITY – Maintain the integrity of products or production processes through observation, evaluation and testing. Inspect components or final products before, during, and after manufacturing processes to ensure products are working as intended and safe to sell. Work with production staff to find problems and take corrective action.</p> | | | | | | | | |
| <p>WELDING AND FABRICATION – Join materials, including metals and thermoplastics, using heat and energy sources such as gas flame, electric arc, or laser. Build metal structures by bending, cutting, and assembling pieces.</p> | | | | | | | | |
| <p>OTHER – Are you experiencing critical workforce needs in other occupations? If so, please specify job title(s) and #s.</p> | | | | | | | | |
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