

Ohio contributes to the world's

## MOST SUCCESSFUL TRADING PARTNERSHIP

Canada & the U.S. trade an average of

**\$1.2** IN BILATERAL  
**GOODS & SERVICES**  
every minute of every day

## PRODUCTION



On average,  
Canadian goods  
sold to the U.S.

**CONTAIN 25% AMERICAN CONTENT**

## JOBS

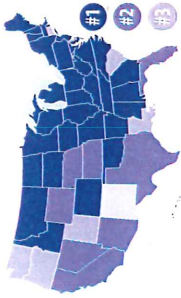


Nearly  
**9 MILLION**  
**U.S. JOBS**

depend on trade & investment with Canada

## TOURISM

The U.S. welcomes **MORE TOURISTS FROM CANADA**  
than from any other country



Canada is a  
**TOP CUSTOMER**  
for  
**48 STATES**

## CONNECT TO OUR TEAM

### CONSULATE GENERAL OF CANADA Detroit, MI



Douglas George,  
Consul General

(313) 567-2340

dtrot@international.gc.ca

@CanCGDetroit

www.detroit.gc.ca

www.canadianembassy.org/oh

### EMBASSY OF CANADA Washington, DC

(202) 682-1740

webmaster@canadianembassy.org

@Connect2Canada

/connect2canada

www.washington.gc.ca

March 2017

Unless otherwise mentioned, all figures are based on 2016 data in U.S. dollars. Job numbers are from a study commissioned by the Government of Canada (11/2014 release, 2013 data). **Statistics Canada:** 2014 tourism, based on combined same-day and overnight travel (8/2016 release, US\$1.00=C\$1.1045). **U.S. Census Bureau:** goods trade, Canada's export ranking (2/2017 release). **U.S. Bureau of Economic Analysis:** goods and services trade (3/2016 release). **Trade Partnership:** 2015 services exports (1/2017 release). Figures may not add up due to rounding. Produced by the Embassy of Canada in Washington, DC.

**CANADA**  **UNITED STATES**  
FRIENDS | PARTNERS | ALLIES

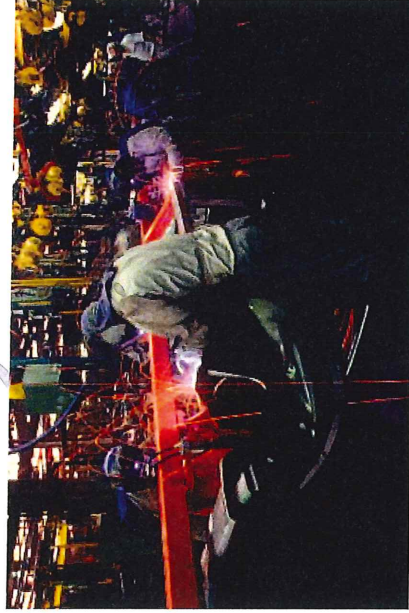
# OHIO



CANADA IS OHIO'S

**#1 CUSTOMER**

**308,700 JOBS** IN OHIO  
DEPEND ON TRADE & INVESTMENT WITH CANADA

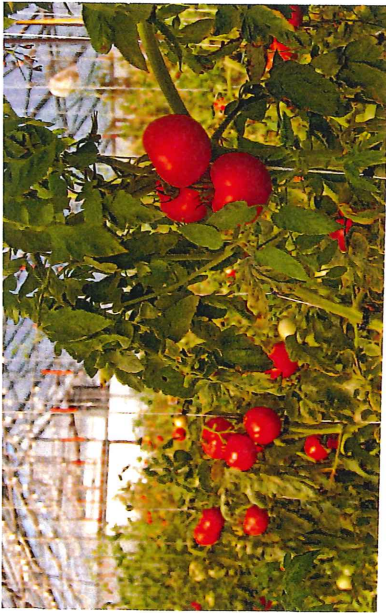


## Power the Buckeye Economy

Aurora, Ontario-based **Magna International** is a leading global automotive supplier with 312 manufacturing operations and 98 product development, engineering and sales centres in 29 countries. It has over 155,000 employees focused on delivering superior value to its customers through innovative processes and World Class Manufacturing. Over 3,000 of those employees are in Ohio where Magna has invested, since 2009, almost \$150 million at five different facilities.

**Canada**





## Greenhouse Innovation

**NatureFresh Farms**, headquartered in Leamington, Ontario, recently completed the first phase in construction of a 175-acre greenhouse complex in Delta, nineteen miles west of Toledo. The state-of-the-art facility will create 300 Ohio jobs and specialize in the production of NatureFresh's new OhioRed Tomato. President Peter Quiring stated, "It's a great day for NatureFresh to pick the first crop from a new greenhouse, especially in the middle of winter in Ohio."



## Investing in Ohio

There are over 275 Canadian-owned companies operating in the Buckeye State and the numbers keep growing. These companies are responsible for over 26,500 jobs throughout the state. According to the Bureau of Labor Statistics, the average salary in the state of Ohio is \$44,750. This means that Canadian-owned companies are responsible for \$1.2 billion in salary dollars! Therefore, not only do Canadian companies pay their taxes locally, they also contribute to the local economy through these salary dollars. These companies employ Ohioans in every sector of the economy and are clearly major contributors to Ohio's economy!

## OUR NUMBERS

Canada is Ohio's #1 customer

### OHIO JOBS

308,700 Ohio jobs depend on trade and investment with Canada

### OHIO-CANADA TRADE

OH goods exports to Canada.....\$19.1 billion  
 OH goods imports from Canada.....\$11.5 billion  
 OH services exports to Canada.....\$1.1 billion

### OHIO-CANADA TOURISM

OH visits by Canadians.....731,000  
 OH vacation spending by Canadians.....\$130 million

### OHIO'S TOP GOODS EXPORTS TO CANADA

Automobiles.....\$2.1 billion  
 Engines & turbines.....\$1.8 billion  
 Motor vehicle parts.....\$1.8 billion  
 Plastics & plastic articles.....\$1.0 billion  
 Iron & steel alloys & semi-finished products.....\$732 million

### OHIO'S TOP GOODS IMPORTS FROM CANADA

Motor vehicle parts.....\$1.2 billion  
 Aircraft.....\$1.1 billion  
 Plastics & plastic articles.....\$820 million  
 Iron & steel alloys & semi-finished products.....\$645 million  
 Crude petroleum.....\$560 million

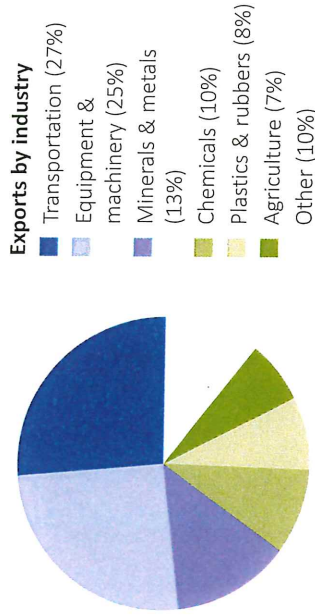
### OHIO'S TOP SERVICES EXPORTS TO CANADA

Business, professional & technical services.....\$199 million  
 Insurance.....\$107 million  
 Royalties.....\$106 million  
 Financial services.....\$90 million  
 Telecommunications.....\$4 million

Ohio-Canada bilateral goods trade:  
**\$30.6 BILLION**

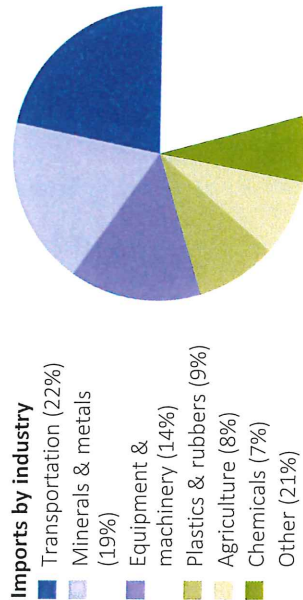
Ohio

**EXPORTS \$19.1 BILLION**  
 in goods to Canada annually



Ohio

**IMPORTS \$11.5 BILLION**  
 in goods from Canada annually



Ohio sells

**MORE GOODS TO CANADA**

than to its next eight largest foreign markets combined