



# SECTOR PARTNERSHIP SELF-ASSESSMENT<sup>1</sup>: LAUNCH PHASE

This self-assessment is meant for manufacturing sector partnerships (including those considering a sector partnership) to help identify and improve those areas critical to success and to benchmark your partnership against others across Ohio. By completing and acting on this assessment, your partnership will be better positioned to accomplish your mission and improve your results.

This tool is based, in part, on Malcolm Baldrige principles as well as widely recognized best practices of sector partnerships across the nation.

INDIVIDUAL QUESTIONS		Comments
	Am I willing to serve as an industry champion? If so, what level of commitment am I willing to make to this partnership? If not, is there someone else who can fill this role? [See separate Industry Champion Definition.]	
	Am I committed to leading this effort, setting the partnership's priorities, and driving progress?	
	Am I (or is my company) able to directly contribute in-kind or financial resources to the partnership?	
	Are there others in my company whom I can engage in the sector partnership?	
	Have I considered how I will stay involved as a leader but also delegate to others in my company?	
	Are there other manufacturers that I can engage in the sector partnership? [See separate Peer-to-Peer Recruitment Script.]	
GROUP QUESTIONS		Comments
	<b>What other businesses would benefit from joining this partnership?</b> Are we willing to work with our competition as well as our partners and suppliers?	
	<b>How should we define our region?</b> How are businesses geographically dispersed? Where do our employees live? Where are our educational and workforce assets (career and technical centers, community colleges, etc.) located?	
	<b>What is our greatest regional workforce need?</b> What keeps us up at night? [See separate Occupational Demand Survey that will help manufacturers identify their hiring and skill needs.]	
	<b>What are the demographics of our workforce? Is this a cause for concern?</b> (e.g., Is a large portion of the workforce facing retirement? Do we have a pipeline of young talent applying for jobs?)	
	<b>How do we distill these needs and challenges into a shared vision for the partnership?</b> In other words, what is our goal? What is the value of this partnership?	
	<b>What is our message?</b> When we invite others to join us, what will we ask of them?	

<sup>1</sup>Some questions adapted from the following sources: Nextgensectorpartnerships.com; Workforce Strategies Initiative at the Aspen Institute: Sector Skills Academy; Colorado Regional Sector Partnership Convener Training; "You've Launched, Now What? Sustaining a Sector Partnership" Worksheet by Collaborative Economics and The Woolsey Group