

# SECTOR PARTNERSHIP SELF-ASSESSMENT: IMPLEMENTATION AND EXECUTION PHASE

This self-assessment is designed for manufacturing sector partnerships, as well as manufacturers considering a sector partnership, to help identify and improve those areas critical to success and to benchmark your partnership on its path to becoming a high performing organization, driven by a strategic mission and vision. By completing and acting on this assessment, your partnership will be better positioned to accomplish your mission and improve your results. This tool is based, in part, on Malcom Baldrige principles<sup>1</sup> as well as widely recognized best practices of sector partnerships across the nation.

## INSTRUCTIONS

- Review the self-assessment independently, making note of your individual responses to each prompt and selecting a score of 0-5. These ratings indicate:
  - 0 – Don't know / Not enough information (N/A)
  - 1 – Reacting to the problem (React)
  - 2 – General improvement and orientation (Improve)
  - 3 – Systematic evaluation and improvement (Evaluate)
  - 4 – Learning and strategic improvement (Learn)
  - 5 – Organizational analysis and innovation (Innovate)
- In the space provided below each question, please provide an explanation or examples demonstrating why you've rated the question as you did. In this space, you will also find two check boxes. Please mark the first check box, "We believe this is a best practice," if your partnership demonstrates a strength in this area. Please mark the second check box, "We are willing to share this example with other partnerships," to allow your example to be used in future communications or meeting agendas. (Note: You do not have to check the first box in order to check the second box.)
- As a group, come to a consensus regarding how you will rate your partnership in each category. (See [www.ohiomfg.com/workforce-services](http://www.ohiomfg.com/workforce-services) for a recommended agenda for this discussion.)

Submitter's name:

On behalf of (company, group or organization):

Counties represented/served:

Submitter's contact:

Phone:

Email:

Date:

## LEADERSHIP

**L1.** Our sector partnership is clearly mission, vision, and values driven with manufacturers taking ownership of priority-setting and driving the agenda.

(Values: The guiding principles and behaviors that embody how your organization and its people are expected to operate.)

Innovate	Learn	Evaluate	Improve	React	N/A
5	4	3	2	1	0

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

<sup>1</sup>Baldrige Performance Excellence Program: <https://www.nist.gov/baldrige/about-baldrige-excellence-framework-education>

<b>L2.</b> Manufacturers who lead the partnership demonstrate visionary leadership and long-term, strategic thinking in the way they lead the organization. (Your organization's senior leaders should set a vision for the organization, create a customer focus, demonstrate clear and visible organizational values and ethics, and set high expectations for the workforce.)	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>L3.</b> Manufacturers engage and consider other stakeholders' (education, workforce development, community-based organizations, economic development, etc.) perspectives when setting priorities.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>L4.</b> Our partnership has established processes (the methods your organization uses to accomplish its work), including a clear governance structure for decision making.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>STRATEGY</b>						
<b>S1.</b> Our partnership has a strategic plan and a process for updating that plan regularly.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S2.</b> Our partnership has agreed upon short- and long-term goals, including strategies to accomplish each goal.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						

<b>S3.</b> We can demonstrate evidence that we identified organizational strengths and weaknesses and strategic opportunities and challenges as part of our planning process.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S4.</b> We can demonstrate that we collected and analyzed data in the strategic planning process.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S5.</b> We can demonstrate that our strategic planning process stimulates innovation (defined as taking intelligent risks with technology and organizational structure to help the organization succeed in the future).	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S6.</b> Our strategic plan identifies key objectives and timetables.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S7.</b> Our partnership tracks the achievement and effectiveness of our strategic plan.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						

<b>S8.</b> Our partnership utilizes action plans to manage toward our top priorities and objectives.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S9.</b> Our partners have dedicated human and financial resources to support the partnership's strategic plan.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S10.</b> We have established sub-committees to focus on specific topics relevant to our strategic plan.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S11.</b> There is evidence of partners aligning their own fund development (grant writing, etc.) efforts to our strategic plan.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S12.</b> We have identified the resources (time, money, personnel, policy change, etc.) we need to achieve our goals.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						

<b>S13. Financial:</b> Our partnership can demonstrate evidence of aligning financial resources to support our partnership's priorities, attracting funds to support priorities and innovation, and gaining overall financial sustainability of the partnership.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S14. Process:</b> Our partnership can demonstrate evidence of having evaluated and improved processes regarding member recruitment and engagement, partner engagement, outreach and marketing, etc.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S15. Customer Satisfaction:</b> Our partnership can demonstrate evidence of satisfaction by manufacturers, other partners, and students/participants in our overall partnership and key initiatives.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S16. Engagement:</b> Our partnership can demonstrate evidence of a high level of market penetration; members view the partnership as credible, knowledgeable, and responsible for positive changes in the region.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>S17. Leadership:</b> Our partnership can demonstrate evidence of a good mix of manufacturer champions (by company size and subsector) leading the effort.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						

<b>S18.</b> Strategy: Our partnership documents the results of our strategies, incorporates feedback to improve, and changes course when necessary.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Examples:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>S19.</b> Our partnership and/or its programs and services have been evaluated by a third-party who established evidence of best practice(s).	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Please explain:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

## CUSTOMERS/STAKEHOLDERS

<b>C1.</b> Our partnership has defined our customers.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Examples:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>C2.</b> Our partnership clearly identifies manufacturers as a primary “customer.”	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Please explain:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>C3.</b> We have explored our customers’ needs and defined how we serve them.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Please explain:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>C4.</b> A wider group of manufacturers is actively engaged in the priority initiatives of our partnership. (Engagement may include involvement in speakers' bureau, hosting internships, assisting education partners with curriculum improvements, providing instructors and instructional materials, hiring graduates, providing scholarships, etc.)	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C5.</b> Our partnership has formally adopted and shared partner benefits as well as commitment and responsibilities by partner type.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C6.</b> Our partnership has a high level of engagement with K-12 education.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C7.</b> Our partnership has a high level of engagement with our local community college(s).	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C8.</b> Our partnership has a high level of engagement with our local university(ies).	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						

<b>C9.</b> Our partnership has a high level of engagement with our local Workforce Development Board as evidenced by inclusion of our partnership in the local Workforce Development plan and active participation in our initiatives.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C10.</b> Our partnership has a high level of engagement with our local economic development organizations (e.g. JobsOhio, chambers, and local economic development organizations).	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Examples:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C11.</b> Our partnership employs a mechanism for two-way communication between manufacturers and other partners that actively supports and contributes to innovation.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C12.</b> Our partnership has identified clear targets for developing a workforce supply (veterans, middle school students, graduating seniors without career plans, unemployed 18-21 year-olds, transitioning adults, etc.).	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>C13.</b> Our partnership has identified specific strategies to attract and prepare key target segments into manufacturing career pathways.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>          We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						



<b>C14.</b> Our partnership can provide evidence of obtaining the customer perspective in our planning process and resulting initiatives.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Please explain:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

## MEASUREMENT, ANALYSIS, AND KNOWLEDGE MANAGEMENT

<b>M1.</b> We collect manufacturing workforce data.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*If yes, what data do you collect?*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>M2.</b> Our partnership has a thorough understanding of current and forecasted workforce needs as documented by recent (within the past year) survey results and/or other data that accurately captures manufacturing workforce demand.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*What are two or three key data points that you collect from your members?*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>M3.</b> Our partnership identified a set of common needs and pain points facing regional manufacturers.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Examples:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>M4.</b> Our partnership has compiled an asset map of education and training programs in the region.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

*Please explain:*

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>M5.</b> We have identified common competencies (knowledge, skills, and abilities) needed across multiple employers.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>M6.</b> We have analyzed the alignment of common competency needs of employers with the education and training available in the region.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>M7.</b> Our partnership has established metrics to measure our success, which include financial, customer and student satisfaction, employer and partner engagement, leadership and strategy.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>M8.</b> Our partnership regularly identifies our successes and documents best practices, including supporting data and keys to success.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>M9.</b> Our partnership has developed a metrics dashboard that includes each of the partnership's performance metrics and tracks progress toward achieving each goal.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						

<b>M10.</b> Our partnership seeks and adopts evidenced-based best practices.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>M11.</b> Our partnership can provide evidence of a continuous improvement process that uses data to update priorities.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>M12.</b> Our partnership gathers and uses feedback from the customers of various programs and services, including students, manufacturers, teachers, etc. and incorporates that feedback in the continuous improvement of those programs.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>M13.</b> Our measures of success cut across institutions and programs to measure the overall success of the partnership and the “system” of collaborating partners.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						

## INTERMEDIARY CAPACITY

11. Our partnership has identified a neutral intermediary/convener\* to facilitate our planning process and manage implementation projects.

Innovate	Learn	Evaluate	Improve	React	N/A
5	4	3	2	1	0

\*A neutral intermediary or convener is defined as an entity that is viewed by all partnership stakeholders as credible, unbiased, and trustworthy. A good convener has a high profile/presence in the community and can challenge members' misconceptions and assumptions. Conveners are tasked with facilitating meetings and keeping the partnership focused on future progress.

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

12. Our intermediary is truly neutral, working on behalf of the partnership and being accountable to the manufacturing leadership without competing priorities from other institutions.

Innovate	Learn	Evaluate	Improve	React	N/A
5	4	3	2	1	0

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

13. Our intermediary demonstrates strong project management abilities.

Innovate	Learn	Evaluate	Improve	React	N/A
5	4	3	2	1	0

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

14. Our intermediary serves as a “translator” between industry and the various partners.

Innovate	Learn	Evaluate	Improve	React	N/A
5	4	3	2	1	0

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

15. We have identified an administration team to perform supporting tasks such as communications and finance.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

16. We have a regular meeting schedule and the intermediary provides agendas prior to each meeting.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

## OPERATIONS

O1. Our partnership has identified key processes (i.e., linked activities with the purpose of producing a product or service for a customer (user) within or outside your organization) to support its mission.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

O2. Our partnership has developed common work processes to carry out key support processes (i.e., those processes that create value for customers and stakeholders).	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

O3. Our partnership has intentional processes to identify opportunities for innovation.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>

Please explain:

We believe this is a best practice   
 We are willing to share this example with other partnerships

<b>O4.</b> Our partnership’s plans and strategies include outreach and marketing activities, which could include social media, speakers’ bureau, Manufacturing Day activities, tours, public relations, paid advertising, etc.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>O5.</b> Our partnership’s plans and strategies include pipeline development activities, which could include “Educator in the Manufacturing Workplace” type programs, initiatives to engage school counselors, mentoring programs, etc.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>O6.</b> Our partnership’s plans and strategies include career pathways activities, which could include a formal feedback loop to training programs, the adoption and use of common assessments and credentials, coordination of manufacturing education and training programs (identifying institution/program strengths, facilitating articulation and alignment among multiple programs along career pathway), coordination of system-wide facilities and equipment, etc.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>O7.</b> Our partnership’s plans and strategies include work-based learning activities, which could include internships, apprenticeships, summer jobs, and/or job-shadowing experiences.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/>						
We are willing to share this example with other partnerships <input type="checkbox"/>						

<b>O8.</b> Our partnership’s plans and strategies include advanced workplace practices to encourage and improve workforce retention, which could include the development of internal career pathways, pay for knowledge/ credential incentives, salary competitiveness surveys, and positive workplace culture.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						
<b>O9.</b> Our partnership’s plans and strategies include a sustainability plan aimed to grow membership, provide financial strength, increase regional awareness, and identify programs and funding sources the partnership can leverage.	<b>Innovate</b>	<b>Learn</b>	<b>Evaluate</b>	<b>Improve</b>	<b>React</b>	<b>N/A</b>
	<b>5</b>	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>	<b>0</b>
<i>Please explain:</i>						
We believe this is a best practice <input type="checkbox"/> We are willing to share this example with other partnerships <input type="checkbox"/>						