



HERE'S YOUR OMA MEMBERSHIP KIT!

Step 1

Review the benefits and services summaries in this kit as well as on www.ohiomfg.com as there are many opportunities for member involvement.

Step 2

Complete and submit your membership application to dnoreen@ohiomfg.com or go online to www.ohiomfg.com and click on **JOIN OMA** to complete an online application. We will be in touch to discuss your membership options!

Step 3

Once you join, our member services director will contact you to make sure you are enrolled in all the services you value and show you around My OMA, where you can register for events and customize your OMA membership at any time.

Plus, we'll make sure your staff members are enrolled in the services they need and value. Your OMA membership is company wide. There is no limit to the number of your staff who can participate!

Welcome to the only organization with a mission to protect and grow Ohio manufacturing!

Questions?

Please contact me!

Dan Noreen
Managing Director,
Development
(614) 629-6816
dnoreen@ohiomfg.com

OHIOMFG.COM

HELPING MANUFACTURERS COMPETE

Our mission: To protect and grow Ohio manufacturing

Government plays a significant role in determining manufacturers' costs of doing business. The Ohio Manufacturers' Association is the organization through which Ohio manufacturers work with government to improve business conditions and drive down the cost of doing business in Ohio.

The Ohio Manufacturers Association is also where Ohio manufacturers work together, and learn from one another, in key management areas of **energy, environment, government affairs, human resources, safety & workers' compensation, tax and workforce development.**

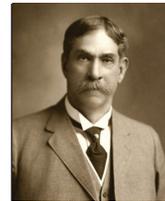
Benefits of OMA membership

The OMA is a member-driven, member-funded organization offering:

- **Advocacy services** that create manufacturing-friendly public policy
- **Energy services** that help ensure economical and reliable energy through open markets
- **Safety & Workers' Compensation services** that control costs and reduce risk
- **Information services** that provide a direct connection with knowledge and with subject matter experts
- **Workforce services** that help manufacturers recruit and train talent

Membership in the OMA is company wide, providing opportunities for everyone on your staff to benefit, designing their own membership experience at My OMA.

Contact Dan Noreen at (800) 662-4463 or dnoreen@ohiomfg.com or visit OHIOMFG.COM



***It all started**
at two o'clock
on November
10, 1910, in*

*Parlor B of the Chittenden
Hotel in Columbus,
where **17 prominent
Ohio manufacturers,**
responding to a letter
of invitation from Colonel
J. G. Battelle, gathered
to form "**an association
of manufacturers.**"*

INFORMATION SERVICES

Because keeping up with change minimizes your company's risks, OMA Information Services keep your staff informed

Join Management Communities

To simplify the member experience and receive only the information that's important to you, join OMA Management Communities. Choose from among **Energy, Environment, Government Affairs, Human Resources, Safety & Workers' Compensation, Tax and Workforce**. Sign up at **My OMA** and receive timely news and alerts, webinar and event announcements, and policy committee invitations and materials.

Subscribe to OMA Publications at My OMA

- **Leadership Briefing** — a wrap-up of this week's actions taken by the Ohio General Assembly, state government and much more activity that affects manufacturers
- **Daily News Clips** — a daily digest of news clips – just for manufacturers – from Ohio and national media
- **Energy Guide INSIGHTS** — A monthly blog by energy experts about energy procurement, management and markets

Events & Opportunities for Manufacturers

We have a robust calendar of OMA meetings and events as well as other organizations' events of interest to manufacturers. Find these opportunities for learning and networking at **ohiomfg.com** and in OMA publications.

Connect Directly with Experts

Through the OMA's **Connections Program**, gain direct access to experts. The online **Connections Directory** organizes resources by expertise at **ohiomfg.com**.

Consult Your Peers

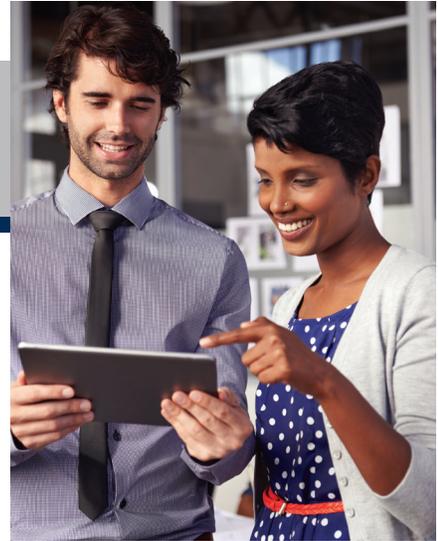
Log into My OMA to access directories of OMA members, by Management Community, with contact information.

Search the Video Library

OMA records and stores all webinars for online viewing at any time.

Can't Find What You're Looking For?

Let us help. We'll connect you to appropriate staff and resources to solve your particular issue or concern.



Contact **Dan Noreen** at
(800) 662-4463 or
dnoreen@ohiomfg.com or
visit **OHIOMFG.COM**

ADVOCACY SERVICES

OMA's respected public policy advocacy focuses on critical matters for Ohio manufacturing competitiveness

Join Management Communities to Follow and Effect Policy

For each OMA Management Community you join – **Energy, Environment, Government Affairs, Safety & Workers' Compensation, Tax** – you'll receive the information and analyses you need to shape and follow the legislative and regulatory environment. Information is emailed; policy committees meet in person and call-in participation is available. **Sign up at My OMA.**

Take Action at OMA's Manufacturing Advocacy Center

Where Ohioans can participate in good government and advocate for manufacturing:

- Find elected officials
- Register to vote
- Look up candidates
- Follow and take action on issues

Engage in Manufacturers' Policy Priorities

OMA's major policy priorities are documented in its **Public Policy Competitiveness Agenda**. OMA's advocacy work is responsive to manufacturers' competitive requirements across a breadth of issues, including **Civil Justice - Energy - Environment - Government Affairs - Human Resources - Safety & Workers' Compensation - Tax - Workforce**.

Available at ohiomfg.com.

Follow/Search Critical Legislation

Monitor legislation introduced in the Ohio General Assembly that could impact manufacturers. Follow the bills that the OMA Public Policy staff is actively monitoring.

Understand Significance of Ohio Manufacturing

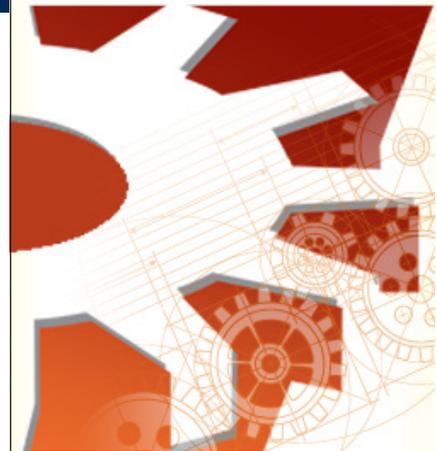
Ohio Manufacturing Counts captures the compelling facts about the economic impact of Ohio manufacturing. Available in hard copy and at ohiomfg.com.

Access OMA Election Services

Producing Ohio electoral resources for manufacturers is a biennial tradition of the OMA going back decades. We compile comprehensive information about state, federal and key judicial candidates and insights about Ohio's House, Senate and Congressional districts. The OMA-PAC is your tool to invest in manufacturing-friendly candidates.

Manufacturing Advocacy Center

The power of collective action



Contact **Dan Noreen** at
(800) 662-4463 or
dnoreen@ohiomfg.com or
visit OHIOFMFG.COM

ENERGY SERVICES

Helping manufacturers shape energy policy, purchase commodity competitively, and make cost-saving energy investments

Join the OMA Energy Management Community

You'll get the information and analyses you need to follow and shape energy legislation and regulations — and to purchase and manage energy – to protect your company. The Energy Policy Committee, a feature of the community, meets in person quarterly and call-in participation is available. We'll email you energy updates and invitations to learning events. **Sign up at My OMA.**

Shop for Best Energy Rates at OMA's Energy Guide

Customized energy pricing, terms and smart energy management for Ohio's manufacturers.

- Competitive electricity offers from qualified suppliers
- Your custom energy management strategy
- Expert consulting from Scioto Energy, OMA's supplier-neutral energy broker

Subscribe to Energy Guide *INSIGHTS*

An insightful blog about energy procurement, management, and the market from the Energy Guide team. **Subscribe at My OMA.**

Energy Intense? Join the OMA Energy Group

Have a voice in all critical PUCO cases and legislation, steer the OMA's legal resources, get first-hand updates and weekly members-only case summaries. An OMA buy-up opportunity for large energy users. **OMA Energy Group Weekly Briefing** keeps members up to date.

Join the OMA Sustainability Peer Network

OMA's Sustainability Peer Network (SPN) was created to help support members who have responsibility for meeting their company's sustainability goals. SPN members can participate in events, including tours of manufacturing facilities as well as informational in-person meetings.

Access Energy Efficiency Engineering

Decrease energy usage, increase efficiency and save money. OMA's energy engineering partner, Go Sustainable Energy LLC, can help your company find, deploy, and qualify energy efficiency projects.



Contact **Dan Noreen** at
(800) 662-4463 or
dnoreen@ohiomfg.com or
visit **OHIOCFG.COM**

SAFETY & WORKERS' COMPENSATION SERVICES

The OMA is the only workers' compensation third party administrator that solely serves Ohio's manufacturers

A Single Point of Contact

Your OMA account manager is your single point of contact – no matter what the issue – from the filing to the close of a claim, and all manner of additional workers' compensation consulting. OMA account managers are well versed in state fund and self-insured environments.

Access Digital Tools on Your WCS Dashboard

We organize your company's data and create customized digital tools to inform and support your workers' compensation management decisions.

- Your company's workers' compensation claims summary (loss run)
- Savings opportunities with Bureau of Workers' Compensation (BWC) and OMA programs
- Analytics that show you how to reduce your BWC rates and premiums
- Tools that simplify claims management and get better results
- And much, much more

Industrial Commission Hearing Representation at No Extra Fee

There's no extra fee ever for Industrial Commission hearing representation. Our best-in-class legal representation partners include **Dinsmore, Roetzel**, and **Morrow Meyer**, among others.

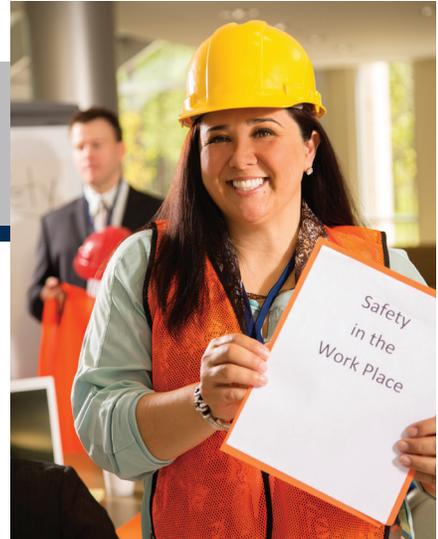
Monthly Safety Webinars Support Your Safety Program

OMA offers a one-hour safety webinar every month! Topics are prioritized based on member feedback and votes. Webinars qualify for the BWC's 2-hour safety training compliance requirement. Sign up for the OMA Safety & Workers' Compensation Management Community at My OMA to receive webinar invitations.

OMA records and stores safety webinars for online viewing at ohiomfg.com.

Join the OMA Safety & Workers' Compensation Management Community

You'll receive the information and analyses you need to follow and shape workers' compensation legislation and regulations and to manage your workers' compensation program. The Safety & Workers' Compensation Policy Committee, a feature of the community, meets in person three times per year and call-in participation is available. You'll receive safety & workers' compensation updates and invitations to learning events. **Sign up at My OMA.**



Contact **Crissy Roach** at
(800) 662-4463 or
croach@ohiomfg.com or
visit **OHIOFMFG.COM**

WORKFORCE SERVICES

OMA is committed to supporting local Industry Sector Partnerships to help manufacturers develop and source talent

Join the OMA Workforce Community

We'll send you news and information about workforce development services and opportunities, including learning events, meetings and webinars. **Sign up at My OMA.**

Find Tools for Industry Sector Partnerships

Industry Sector Partnerships are a proven workforce development strategy that put employers in the driver's seat. Manufacturers within a local or regional labor market work together to drive alignment around common solutions with local education and training providers, economic and workforce development professionals, and community organizations.

Find many tools and resources for Industry Sector Partnerships at <http://www.ohiomfg.com/workforce-services/>

- **OMA's Workforce Roadmap** – OMA's strategy and work plan of workforce services for manufacturers
- **Directory of Industry Sector Partnerships** – Find a partnership that serves the county(s) in which you operate
- **Many tools and resources** that help partnerships with start-up and day-to-day operations

We Built Making Ohio to Support Ohio Manufacturing Careers

Making Ohio is the brand of Ohio manufacturing.

MakingOhio.com showcases what modern manufacturing looks like. It delivers an exciting and detailed look at manufacturing careers in our state. Use MakingOhio.com to extend your outreach to key audiences.

We Built Making Ohio to Support Industry Sector Partnerships

Through the partner portal on MakingOhio.com, partnerships are able to apply to access a suite of Making Ohio promotional tools to support their workforce development communications and events. There are also case studies of successful programs around the state, and more.

Attend the Annual Ohio Manufacturers' Workforce Summit

A statewide convening of manufacturers—and their workforce partners—to hear about workforce best practices and initiatives underway across Ohio, to learn about tools and resources that support workforce development, and to network and share.



Contact **Dan Noreen** at
(800) 662-4463 or
dnoreen@ohiomfg.com or
visit **OHIO MFG.COM**





MANUFACTURER MEMBERSHIP APPLICATION

JOIN THE OMA

WELCOME TO THE OMA!

Membership in the OMA is company-wide. Once your company has joined, everyone on your team can go to **My OMA** at **OHIOMFG.com** to customize their profile and select the membership services that meet their interests and responsibilities.

Complete this application and we will be in touch to discuss membership options!

	Online: Click on Join OMA at OHIOMFG.com		Call: Dan Noreen at (614) 629-6816
	Mail: The Ohio Manufacturers' Association Attn: Dan Noreen 33 N. High St., FL 6 Columbus, Ohio 43215		Email: DNoreen@OHIOMFG.com
			Fax: (614) 224-1012

Company name: _____

Contact name: _____

Title: _____

Company address: _____

City: _____ **State:** _____ **ZIP:** _____

Email: _____

Phone: _____ **Fax:** _____

Number of employees in Ohio: _____

Number of locations in Ohio: _____

Parent corporation (if applicable): _____

Membership investments paid to The Ohio Manufacturers' Association are not tax deductible as charitable contributions for income tax purposes. However, a portion of your dues may be deductible as an ordinary and necessary business expense subject to restrictions imposed as a result of the association's lobbying activities. For further information about the nondeductible portion of your dues—the percentage which is allocable to lobbying—please contact OMA at (800) 662-4463 or oma@OHIOMFG.com.