



May 13, 2014

The Honorable Peter Stautberg  
Chairman  
Public Utilities Committee  
Ohio House of Representatives  
77 S. High St., 11<sup>th</sup> Floor  
Columbus, OH 43215

**Re: Senate Bill 310—Written Testimony for May 14<sup>th</sup> Public Utilities Hearing**

Dear Chairman Stautberg:

We are writing to once again express our views regarding SB 310. Our businesses are committed to energy efficiency and directly employ over 50,000 Ohioans. Our commitment to energy efficiency is reflected in our efforts to reduce energy use in our manufacturing and business processes, and also with the energy-efficient products we make and services we provide.

SB 310 as passed by the Senate undermines the state’s current effective energy efficiency policies and we therefore urge the Committee to reject this legislation in its current form. As an alternative, may we suggest consideration for the following approach.

Permit large industrials to opt out of the EE standard with notice to the PUCO and a commitment to perform their own cost effective energy efficiency measures they identify. If they do perform EE that qualifies for the PJM capacity auction, require that it be bid in so all customers benefit from lower wholesale prices.

Reduce current 22% efficiency by the end of 2025 to 17.7% total. Make the benchmarks more gradual by eliminating 1% to 2% “spike” in 2018 and gradually rising to the 1.5% rate.

2009	.3%
2010	.5%
2011	.7%
2012	.8%
<u>2013</u>	<u>.9%</u>

2014: 1%	2020: 1.2% (2%)
2015: 1%	2021: 1.3% (2%)
2016: 1%	2022: 1.4% (2%)
2017: 1%	2023: 1.5% (2%)
2018: 1%	2024: 1.5% (2%)
2019: 1.1% (2%)	2025: 1.5% (2%)

**Total: 17.7% by 2025**

In the spirit of compromise, we believe this approach strikes a balance that addresses a range of diverse interests expressed in the current legislative process.

Thank you for your consideration of an alternative approach that preserves energy efficiency and promotes economic growth. We stand ready to work with you on improving this legislation and providing our input on how energy efficiency can continue to benefit Ohio.

Sincerely,

AMG Vanadium

BASF

Campbell Soup Company

Cooper Tire & Rubber Company

DuPont

EnerNoc

Honda

Honeywell

Husky Lima Refinery

Ingersoll Rand

JohnsonControls

Mitsubishi Electric

Navistar

Owens-Corning

PPG Industries

Schneider Electric

Smardt

STERIS

United Technologies

Whirlpool

ZoneFirst